

Company Law 2

Course Name	Course type (credit/hours)	Elective course(3/3)	Course code	I105
	Target students Division/major/grade	Business Administration/Junior	Opening semester	2019 2ND SEMESTER
	Class time and classroom	Mon E(Da111)Wed E(Da111)	English Grade	A(100%English)
Reference to this course	Prerequisite courses			
	Related basic courses			
	Recommended concurrent courses			
	Related advanced courses			

Instructor	Name (title/division)		Felver Troy Benjamin(Assistant Professor, Business Administration)			
	Office Room Number		Office phone Number	1111	e-mail	
	Office hours			Homepage address		
Teaching Assistant	Name (title/division)					
	Office Room Number		Office phone Number		e-mail	

1. Introduction

This class assumes NO KNOWLEDGE of law. Company Law 1 is NOT REQUIRED to take this class. Anyone interested in understanding contracts should consider this course.

Knowing basic sales and contract law is essential for people in business. The law can be unforgiving, with concepts such as "Ignorantia juris non excusat" (ignorance of the law excuses no one). Especially with the increasing global nature of commerce, businesspeople must be aware of how to reduce risk in business agreements. After this course, students will have the tools to help their companies by asking the right questions when conducting business with other firms, both in their home markets and across the globe.

2. Course Objectives

- a) Gain an understanding of the basic principles of contracts
- b) Be able to apply these methods to solve hypothetical problems which are common in the international trade of goods
- c) Understand the logic behind the legal regimes discussed in the course
- d) Encourage students to be proactive in searching for legal issues and sharing their ideas and assumptions

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3. Class types and activities

Readings

Readings will be distributed in class and/or via E-Class. There is no required textbook.

Evaluation

There will be mid-term and final exams. Additionally, since class discussion encourages better learning, attendance and class participation are very important to your grade.

Final Exam: 50%

Class Participation: 30%

Midterm Exam: 20%

Exams will include a series of short answer problems, where students can demonstrate their knowledge of company law. The focus will be on application, not memorization, and long answers are not necessary or especially helpful. The midterm exam will be a less extensive version of the final exam, so students can become accustomed to the professor’s examination style without a large amount of stress.

Class participation is quite important for deeper learning. The professor will track student participation in the course. Since a goal of the course is to encourage students to share their ideas, substantial points can be earned through class participation. The quantity and quality of participation will be considered. Participation can be both positive (sharing your ideas or asking questions) or negative (having a distracting conversation with your neighbor). Positive participation will increase your participation grade, and negative participation will detract from it. This course will operate on a system of voluntary participation; you must do some affirmative act in order to participate. Obvious examples of this could include raising your hand or just answering a question. When you do this, you will earn positive participation points. However, participation can also be negative. Talking to those around you is distracting for the class and to your professor, and it will not be tolerated. During the semester, the first instance of negative participation will result in a verbal warning. Each further act will result in a 1-point deduction from whatever participation grade you ultimately earn in the course. So, please participate often, listen well, and ensure any private communication is done via silent means.

4. Teaching Method

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|--|---|
| <input checked="" type="checkbox"/> lecture | <input type="checkbox"/> discussion and debate |
| <input type="checkbox"/> team project(presentation and case studies) | <input type="checkbox"/> experiments(role-playing,etc) |
| <input type="checkbox"/> designing and production | <input type="checkbox"/> on-site learning(on-site training) |
| <input type="checkbox"/> others | |

5. Support Systems in Use

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| <input checked="" type="checkbox"/> AjouBb | <input type="checkbox"/> automatic recording system | <input type="checkbox"/> web-based assignment |
| <input type="checkbox"/> cyber lecture | <input type="checkbox"/> online content | |
| <input type="checkbox"/> class behavior analyzing system | <input type="checkbox"/> others | |

6. Teaching Tools

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|--|---|---|
| <input type="checkbox"/> PBL(Problem Based Learning) | <input type="checkbox"/> CBL(Case Based Learning) | <input type="checkbox"/> TBL(Team Based Learning) |
| <input type="checkbox"/> UR(Undergraduate Research) | <input type="checkbox"/> FL(Flipped Learning) | <input type="checkbox"/> DSAL(Data Science Active Learning) |
| <input type="checkbox"/> others | | |

7. Knowledge and ability required for taking this course

8. Method of Evaluation

Evaluation Item	The Number of Times	Evaluation Proportion	Remarks
Attendance		30%	
midterm exam		20%	
final exam		50%	
quiz			

8. Method of Evaluation

Evaluation Item	The Number of Times	Evaluation Proportion	Remarks
presentation			
discussion			
homework			
etc			
study hours			

9. Textbook and supplementary material

Main/Sub	Title (Web-site)	Writer	Publisher	Publication year
	Readings will be distributed in class and/or via E-Class. There is no required textbook			

10. Class system and Class shedule

< Class Schedule >

* language : K-korean, E-English

Weeks	Topics	language	Instructor	Teaching Method	Evaluation Method	Matter to be prepared
1	Introduction to Company Law: The UCC and the CISG	E	Felver Troy Benjamin			
2	A Good? A Service? Both? Neither?	E	Felver Troy Benjamin			
3	Contract Formation: Offer	E	Felver Troy Benjamin			
4	Contract Formation: Offer	E	Felver Troy Benjamin			
5	Contract Formation: Acceptance	E	Felver Troy Benjamin			
6	Contract Formation: Counteroffer	E	Felver Troy Benjamin			
7	Contract Formation: Rejection	E	Felver Troy Benjamin			

< Class Schedule >

* language : K-korean, E-English

Week s	Topics	lang uag e	Instructor	Teaching Method	Evaluation Method	Matter to be prepared
8	Midterm Exam	E	Felver Troy Benjamin			
9	Statute of Frauds	E	Felver Troy Benjamin			
10	Unconscionability	E	Felver Troy Benjamin			
11	Performance: Tender and Acceptance	E	Felver Troy Benjamin			
12	Performance: Tender and Acceptance	E	Felver Troy Benjamin			
13	Performance: Rejection and Cure	E	Felver Troy Benjamin			
14	Risk of loss	E	Felver Troy Benjamin			
15	Remedies	E	Felver Troy Benjamin			
16	Final Exam	E	Felver Troy Benjamin			

11. Other items of notification